

# 2019-2020 IMPACT REPORT TO THE COMMUNITY

Art isn't easy. Every minor detail is a major decision. Have to keep things in scale ... Have to hold to your vision.

"Putting It Together" from Sunday in the Park with George



591.480.58

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Straz Center Friends:

If the 2019-20 Straz season was a musical, it surely would have been written by the legendary *Stephen Sondheim*, known for his complex, profound and serpentine lyrics.

Sondheim's brilliant word labyrinth, a challenge to sing but easy to follow, may be the only way to make sense of 12 months bursting with blockbuster musicals, thoughtful singer-songwriters, full-throated opera performances, laugh-out-loud comedians and hyper-talented Patel Conservatory students eager to become the next generation of performers, all brought to an unprecedented and unsatisfying abrupt end.



Committed to getting back fully to the business of entertainment and education, we took steps immediately, seeking government assistance and assertive fundraising, to be ready to reopen our doors when it was safe to do so. Thankfully, CARES Act grants from Hillsborough County and the National Endowment for the Arts were awarded to support **COVID**-related improvements on campus and staff salaries.

Our students and staff were hardly flatfooted since COVID shut our doors. After a brief respite, Patel classes resumed through **Zoom** and eventually on campus after strict safety protocols were implemented.





Our resident theater company, Jobsite, brought productions back to the riverfront and to the Jaeb Theater with audiences appropriately distant from each other.

Through social channels we presented Patel and Opera Tampa performances, archived shows and local musicians to keep our community engaged in the performing arts during lockdown.



Stirred by summer protests and steeled by the transformative power of the arts, we publicly recommitted to anti-racism with written policy for our staff and online community outreach conversations to advance solutions to accelerate social justice needs for Black, Indigenous and People of Color (**BIPOC**).



These successes were bolstered by our donors' generous contributions since the shutdown, at the annual Broadway Ball – going virtual for the first time – and our ongoing **Raise the Curtain** campaign. Thanks to all of you, we finished the year much stronger than we could have ever anticipated.

Sondheim is right ... "Art isn't easy." That is especially true in these challenging times. But with the continued support of the community and the creative determination of our staff, we're "putting it together."

Sincerely,

Judy Lisi President and CEO of the Straz Center



from Anyone Can Whistle

Our season hit the ground running with Fiddler on the Roof, Straight No Chaser, Diavolo Dance Theatre, comedian Nick Offerman, Disney's Aladdin and so much more.

> Then came COVID and in March the world stopped as did our momentum just as Jersey Boys and Opera Tampa's The Pirates of Penzance were set to open.

Just like many of you, our staff went home – pressing pause on a venue and school bristling with energy and always seeking the next opportunity to entertain or teach. Success is like failure; It's how you perceive it; It's what you do with it; Not how you achieve it.

# INSPIRE Educate Enrich

EDUCATE In the face of COVID challenges, **THE STRAZ** remained committed to our core values to **inspire**, **educate** and **enrich** our community.

"It's a Hit!"

from Merrily We Roll Along

With our campus initially closed, social media quickly became our stage, showcasing **Patel student performances**, offering archived shows such as **Sacco & Vanzetti: The Creation of an Opera** and launching our virtual concert series, **Tampa Total Request Live (TTRL)**, which continues to bring local musicians into your homes.

TPL @THE STRAZ



In-place federally approved safety protocols and lessons learned from virtual-show prep work proved to be a creative springboard to our early steps back into live, socially distanted theater. By fall of 2020, Jobsite's **The Complete Works of William Shakespeare** (abridged) [revised], Opera Tampa's **The Witching Hour** on our Riverwalk Stage, the campus-wide **Nutcracker Outdoor Wonderland** and **Always ... Patsy Cline** in the Jaeb, reaffirmed our promise to inspire, educate, enrich and ultimately play a role in our community's recovery. Everybody's got the right to some sunshine. Not the sun but maybe one of its beans. Rich man, poor man, black or white. Everybody gets a bite. Everybody's got the right to their dreams "Everybody's Got the Right" from Assassins

We accelerated our plan with the Inclusion, Diversity, Equity and Accessibility (I.D.E.A.) initiative which expands opportunities for Black, Indigenous and People of Color by setting higher standards of how we conduct ourselves and our business. This includes formation of an advisory committee, staff training and Voices of the Community town halls where experiences and insights are shared on topics such as the long-standing impact of Dr. Martin Luther King, Jr. and AMPLIER OFFICE trailblazing Black women.

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AMPLIEV OTHESTRAN





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# FINANCIALS

Tampa Bay Performing Arts Center, Inc. DBA David A. Straz, Jr. Center for the Performing Arts

# Statement of Financial Position (Straz Center only)

As of Sept. 30, 2020 (dollar amounts in thousands)

### ASSETS



Patel Conservatory's Winter Cabaret

Current Assets:		
Cash		\$ 3,341
Receivables:		
Accounts receivable, net	307	
Pledge receivable, net	122	
Due to the Straz Center from TBPAC Foundation Inc.	25	
Grants receivable	982	
		1,436
Inventory		137
Prepaid expenses		421
Total current assets		\$ 5,335
Non-current assets:		
Endowment investments	2 760	
Investments	2,760 6,690	
	958	
Other long-term investments	936 29	
Beneficial interest in assets held by Community Foundation		
Furniture, equipment and leasehold improvements, net Fine art collection	16,592 208	
Other assets	52	
Total non-current assets		\$ 27,289
Total assets		\$ 32,624
LIABILITIES AND NET ASSETS		
LIABILITIES		
Current liabilities:		
Accounts payable and accrued expenses		\$ 2,059
Deferred revenue:		φ 2,00 <i>γ</i>
Ticket sales	6,124	
Other	1,411	
Due to Foundation	50	
Debt – Paycheck Protection Program	404	
		7,989
Total current liabilities		\$ 10,048
Non-current liabilities		+,
Debt – Paycheck Protection Program	2,425	
Total non-current liablities		\$ 2,425
Total liabilities		\$ 12,473
NET ASSETS		
Without donor restrictions:		
Operations		\$ (373)
Furniture, equipment and leasehold improvements		16,592
Board designated		287
Total without donor restrictions		\$ 16,506
With donor restrictions		3,645
Total net assets		\$ 20,151
Total liabilities and net assets	i	\$ 32,624*

\*Does not include approximately \$54 million of long term assets held in trust by the Tampa Bay Performing Arts Center Foundation Inc. and approximately \$4.7 million of endowment funds held and controlled by the Community Foundation of Tampa Bay, Inc. as of Sept. 30, 2020. The Straz Center is the beneficiary of the related funds at the Community Foundation and is entitled to allocated distributions of net earnings.

# **FINANCIALS**

Tampa Bay Performing Arts Center, Inc. DBA David A. Straz, Jr. Center for the Performing Arts

# Statement of Activities (Straz Center only)

For the year ended Sept. 30, 2020 (dollar amounts in thousands)

### **REVENUE AND OTHER SUPPORT**

Ticket sales	\$ 9,440
Rent	274
Box office fees	1,518
Concessions	2,282
Service fee and other income	1,882
Education program tuition and fees	1,745
Investment return	840
Community support	5,581
Government funding and grants:	
Annual operating and program support	1,139
Capital and construction support	735
TBPAC Foundation Inc. distributed endowment	
support for the Straz Center	3,096
Total revenue and other support	\$ 28,532

### **EXPENSES**

Program and essential services:	
Production costs	10,012
Education	2,673
Operating costs	7,563
Marketing and public information	2,521
Total program and essential services	\$ 22,769
Support services:	
General and administrative	4,108
Fundraising	1,164
Total support services	\$ 5,272
Total operating expenses	\$ 28,041
Net activity before depreciation	\$ (491)
Depreciation	1,563
Change in net assets	\$ (1,072)
Net assets at beginning of year	\$ 21,223
Net assets at end of year	\$ 20,151

It's more than just the money that's at stake ...

Catherine Daniel in Carmen

from Road Show

# FINANCIALS

Tampa Bay Performing Arts Center, Inc. DBA David A. Straz, Jr. Center for the Performing Arts

Revenue and Expenses (Straz Center only)

For the year ended Sept. 30, 2020 (dollar amounts in thousands)

# **REVENUE AND SUPPORT**

**EXPENSES** 



\*Includes TBPAC Foundation Inc. distributed endowment support for the Straz Center of \$3.1M



### **EXPENSES**

34%

ing Total Expenses	\$ 29,604
Depreciation	1,563
<b>Operating Expenses</b>	\$ 28,041
Fundraising	1,164
General & Administrative	4,108
Education	2,673
Marketing & Public Information	2,521
Operations	7,563
Event Programming	\$ 10,012



"Putting It Together" from Sunday in the Park with George

Performing arts in the time of COVID has been and continues to be a challenge. With Broadway tours parked and musicians and comedians sticking close to home due to virus spikes and new virulent strains, our programmers are rebuilding our new season **piece by piece**.

At the same time, arts administrators, including several from The Straz, worked with national health professionals to formulate reopening **strategies and protocols** for safely putting patrons back in theater seats across the country and in our performance halls.

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The Straz already has earned the **TGH Prevention Response Outreach** seal of approval which reinforces our commitment to **opening safely** and raises guests' confidence as we reopen the remainder of our campus.

GASPS



When you return, your gasps, laughs and bravos, even muffled by masks, will be music to our ears.

# **ENDOWMENT GIFTS**

The Straz Center's Endowment Fund provides stability in uncertain times and helps maintain high standards of excellence and creativity. The Straz Center is especially grateful to the following donors whose endowment gifts of \$10,000 or more ensure that many more will enjoy the Straz Center and the performing arts in the years ahead.

#### PRINCIPAL BENEFACTORS \$1,000,000 and above

Anonymous Robert and Lorena Jaeb Stella Ferguson Thayer and Howell L. Ferguson and their families in honor of Louise Lykes Ferguson Dr. Zena Lansky, M.D. Mr. and Mrs. Frank L. Morsani Drs. Kiran and Pallavi Patel Hinks and Elaine Shimberg Dr. Martin and Ruth Silbiger David A. Straz, Jr. Foundation

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# RESTRICTED **ENDOWMENT FUNDS**

Restricted endowment funds represent donors' special area of interest. The following list includes current restricted endowment funds and thanks those who have contributed to the funds during the 2019-2020 year.

# **Arts Education**

Frank E. Duckwall Foundation Endowment for the Education Program at the Patel Conservatory Don Jones and David Alfano Fund Junior League of Tampa Bay Fund

# **Timothy L. Guzzle Education** Endowment Fund

Janis Guzzle Chapman

#### **Scott David Sehres Memorial Endowment Fund** for Arts Education Michael and Lauren Davis

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# Artistic Excellence/Program **Development**

Hinks and Elaine Shimberg Fund

# **Building/Maintenance Fund**

Joy McCann Foundation Fund

# **Opera Tampa** Dr. Zena Lansky Endowed Principal Artist Fund

Outreach and **Community Education** Saunders Foundation Fund

#### **Rachel Lisi Ticket Subsidy Fund** Dr. Barry Levine and Ms. Gina d'Angelo

## D'Angelo Family Endowment Fund for Vocal Education

Gina d'Angelo Florida Health Care News Dr. Barry Levine and Ms. Gina d'Angelo Catherine G. Novack Robby and Alexa Tinsley The Udder Guys WCC Business Solutions

## Straz Center Restricted Funds at **Community Foundation of** Tampa Bay

Arts Education Fund for Children in Need at CFTB

David A. and Mary Irene Falk Memorial Fund

Beverly Lauring Fund for the Patel Conservatory Youth Orchestra

Leave A Legacy Fund

Herbert G. McKay Emerging Artist Fund

Carol and Frank Morsani TBPAC Fund

Raymond E. and Nancy Murray Fund for the Patel Conservatory Youth Orchestra



Patel Conservatory's White Christmas

# **OVATION SOCIETY**

The Ovation Society recognizes individuals and families who have invested in our future by including a bequest or other deferred gift to the Straz Center in their estate planning.

Anonymous (6) Barry and Judith Alpert Mr. and Mrs. Jeffrey O. Baucom Monroe and Suzette Berkman Mr. and Mrs. Bruce S. Bialor Joseph Brancucci and William Carley Mr. and Mrs. Frank Brantner Dr. and Mrs. Ray Brooker Armand P. Brunet Gloria Bruns lo Ann Buchanan George and Doris Dalack Lea Lavoie Davis Richard and Mary Duveneck Lt. Col. H. Spencer Faircloth Ms. Cynthia C. Finnk Margaret Word Burnside and Aaron Fodiman

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Patel Conservatory's Jungle Book KIDS

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# **ANNUAL GIFTS**

The Straz Center gratefully acknowledges the following individuals, corporations, foundations and public partners whose annual gifts through Sept. 30, 2020, provided essential support for Straz Center programs. The Straz Center thanks all of our donors including those who, because of space constraints, cannot be listed here.

# **PUBLIC PARTNERS**

City of Tampa Hillsborough County Board of County Commissioners Hillsborough County Tourist Development Council State of Florida, Department of State, Division of Cultural Affairs Florida Council on Arts and Culture National Endowment for the Arts

# CORPORATE AND FOUNDATION ANNUAL DONORS

# DIAMOND PLUS

(\$50,000 and above) Bank of America Cherry Bekaert LLP The Saunders Foundation The Spurlino Foundation Tampa Bay Times TECO an Emera Company

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#### GOLD (\$10,000 - \$14,999)

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Mean Girls

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Oh, if life were made of moments, even now and then a bad one! even how and then a bad one! But if life were only moments, But if life were only moments, then you'd never know you had one. "Moments



**Moments in the Woods** from Into the Woods

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